

# From Ticket Issuance to IATA Settlement One System Handles Everything

ASOFT Travel Agency System – Built for the Saudi market, ZATCA certified,  
supports Amadeus, Galileo & Sabre



**134+**

travel agencies in Saudi Arabia trust ASOFT

**1996**

Since

**ZATCA**

Officially Certified

**3**

GDS Systems

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# Travel agencies face the same challenges every day

Five daily challenges that drain your team's time and impact your profitability

1

## IATA settlement drains hours

Manual comparison between hundreds of tickets and the BSP file. Any discrepancy you miss could exceed your net commission profit.

Hours  
Wasted

2

## You don't know your branches' status until you ask

Credit limit exceeded, overdue receivable, branch about to freeze – you find out too late.

Branches  
Unmonitored

3

## You know what you sold, but not what you earned

Total sales are there, but your margin per airline or supplier remains unknown until month-end.

Profit  
Unknown

4

## Staff and branch data only reaches you when you ask

No automatic daily report. Decisions are built on old or incomplete information.

Delayed  
Decisions

5

## Manual ticket entry from GDS opens the door to errors

Every manually entered ticket is a chance for a financial error in commission, fare, or airline.

Manual  
Errors

# What changes with ASOFT

From manual complexity to full automation at every step

✗ Before ASOFT	✓ After ASOFT
IATA settlement takes hours from your team every two weeks	Upload the file, the system finds discrepancies in seconds – no manual work
Branch status is unknown until you ask and wait for a response	Every branch shows its credit limit, receivables, and sales in real time
You know what you sold but not what you truly earned	One report gives you profit per airline and per supplier
No automatic daily report – decisions based on old information	Executive summary delivered to WhatsApp every morning before you start your day
Manual GDS entry opens the door to financial errors	Automatic import from Amadeus, Galileo & Sabre – no manual entry needed

● Live
Dashboard — Flight Tickets | ASOFT

Flight Tickets
Travel Services
Reconciliation
Invoices
Reports

Total Sales

184,250

▲ 12.4%

Supplier Net

156,800

▲ 8.2%

Gross Profit

27,450

▲ 15.7%

Refunds

12,300

▼ 3.1%

**Six-Month Sales**

**Latest Tickets**

Ticket No.	Airline	Route	Fare	Status
1762-3451	SV	RUH-JED	850	Registered
1762-3452	EK	RUH-DXB	1,250	Registered
1762-3453	QR	RUH-DOH	980	Pending
1762-3454	MS	JED-CAI	760	Registered

**Travel Services**

42,800

Services Sales

8,600

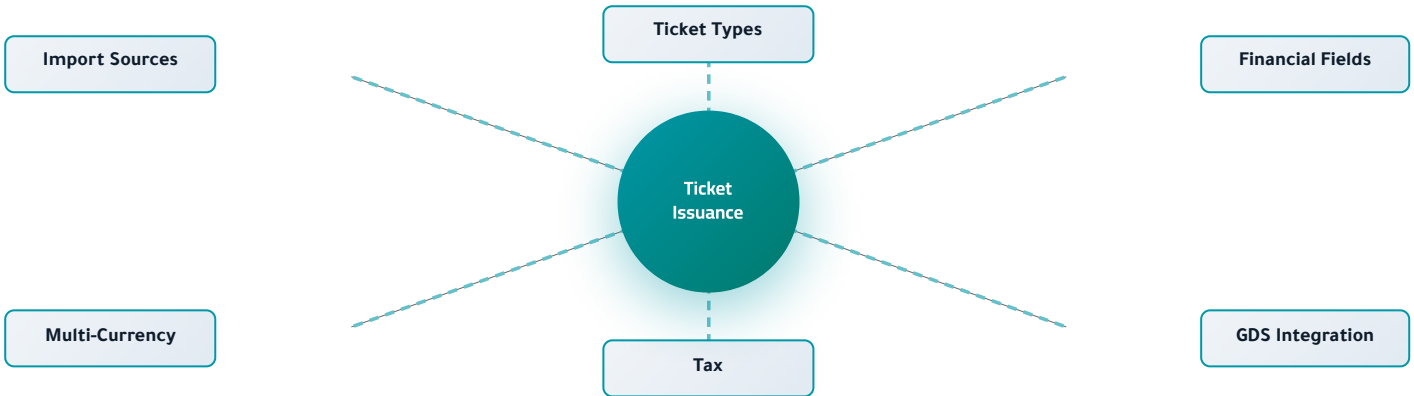
Services Profit

1,200

Refunds

# Ticket Issuance & GDS Import

Every ticket enters the system with full financial details – from any source, in any currency, without manual entry.



## Import Sources & Ticket Types

- ▶ Amadeus, Galileo, Sabre – automatic import, no intervention
- ▶ Excel – upload a file to import multiple tickets at once
- ▶ Manual entry – flexible for any external source
- ▶ External API – integration with partner systems
- ▶ Types: TKT, REI, EMD, VOID, ACMA, SPDR, ADMA

## Financial Fields & Tax

- ▶ Fare, Tax, Commission (Comm)
- ▶ Supplier Net, Client Due (Paid)
- ▶ Basic tax for domestic – from profit for international
- ▶ Zero for tax-exempt flights
- ▶ Full multi-currency support with exchange rates

● ● ●
New Ticket Issuance | ASOFT — Travel Agencies

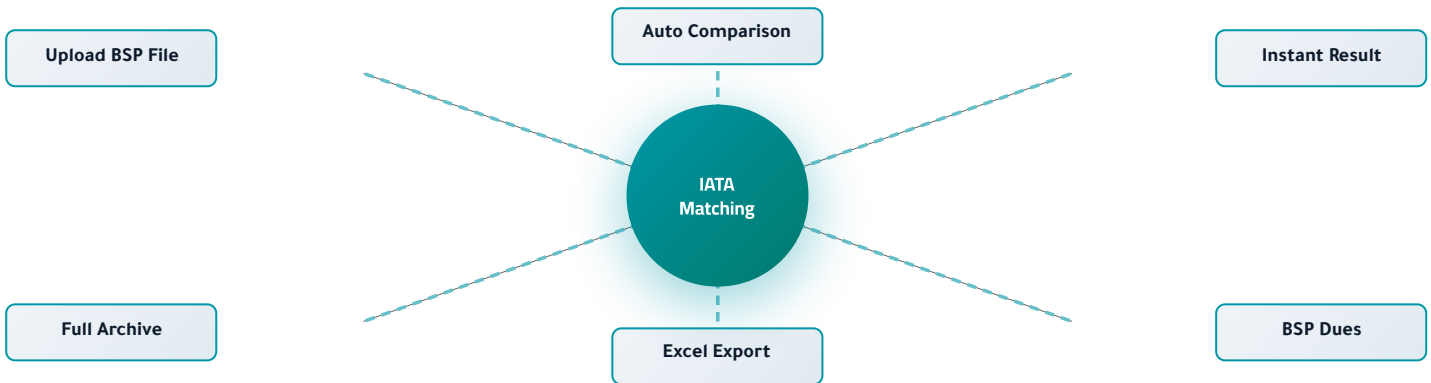
Airline <input type="text" value="SV – Saudi Airlines"/>	Ticket No. <input type="text" value="1762-3451-8820"/>	Ticket Type <input type="text" value="TKT – Regular Ticket"/>
Route <input type="text" value="RUH – DXB"/>	Issue Date <input type="text" value="2026/06/15"/>	Passenger <input type="text" value="Ahmed Mohammed Al-Omari"/>

### Financial Details

Fare <input type="text" value="850.00"/>	Tax <input type="text" value="127.50"/>	Commission % <input type="text" value="7.00%"/>	Commission Value <input type="text" value="59.50"/>
Supplier Net <input type="text" value="790.50"/>	Client Due <input type="text" value="977.50"/>	Currency <input type="text" value="SAR – Saudi Riyal"/>	VAT <input type="text" value="Basic 15%"/>

# IATA Settlement in Seconds, Your Dues Always in View

No manual comparison, no late-discovered discrepancies, no surprises on settlement day.



## IATA Matching

- ▶ Upload BSP file in CSV or Excel format
- ▶ Automatic comparison with system tickets
- ▶ Instant result: Matched / Different / Not Registered
- ▶ Full archive of all previous settlement cycles
- ▶ Export results to Excel in one second

## BSP Dues

- ▶ Automatically split: 1-15 and 16-end of month
- ▶ Countdown timer to next settlement
- ▶ Required liquidity coverage percentage
- ▶ Automatic alert before settlement due date
- ▶ Automatic link to payable and receivable accounts

IATA Reconciliation — BSP Matching | ASOFT
May 2026 Cycle

Total Tickets

486

Matched

471

Different

12

Not Registered

3

Ticket No.	Airline	Route	System Fare	BSP Fare	Status
1762-3451	SV	RUH-DXB	850.00	850.00	Matched
1762-3452	EK	RUH-LHR	2,450.00	2,380.00	Different
1762-3453	QR	JED-DOH	980.00	980.00	Matched
1762-3498	MS	RUH-CAI	-	760.00	Not Registered

Dues 1–15

84,250

Dues 16–30

100,000

Next Settlement

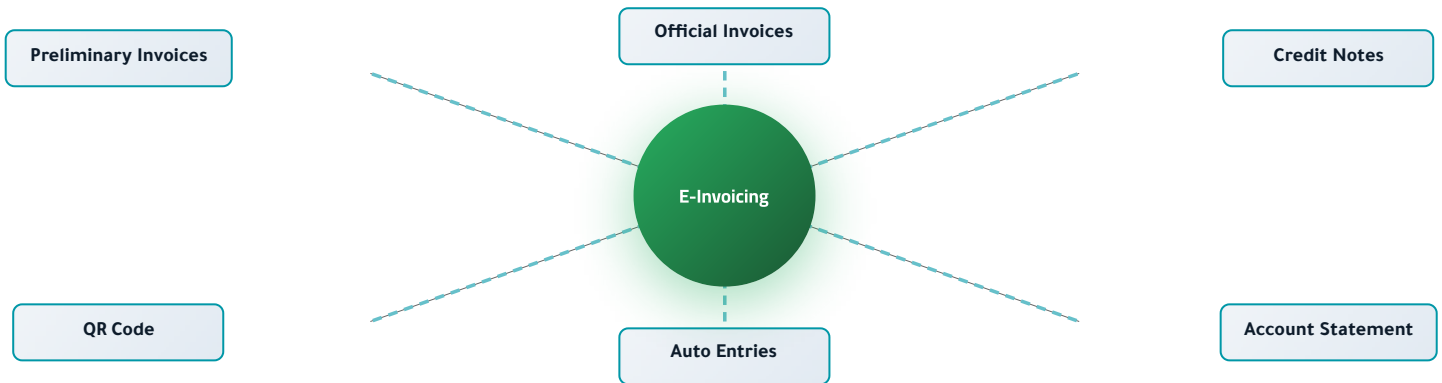
14 Days

Coverage Rate

96.8%

# From Ticket to Certified Invoice — No Extra Steps

Every transaction generates its invoice automatically. The accountant reviews, not re-enters.



## Preliminary Invoices & ZATCA

- ▶ Merge tickets and services for one client into a single invoice
- ▶ Two types: sales invoices and credit notes
- ▶ Convert preliminary to official invoice with one click
- ▶ Invoice locked after issuance – no edits allowed
- ▶ QR Code and digital signature certified by ZATCA
- ▶ 3 tax types – up to 550 line items per invoice

## Accounting Integration

- ▶ Automatic journal entries on every invoice issuance
- ▶ Unified account statement per client
- ▶ Credit notes protected from modification
- ▶ Automatic rounding settlement
- ▶ Direct link to accounts receivable balances

● ● ●
Issue Tax Invoice | ASOFT — ZATCA Certified

Invoice Data		Totals	
Invoice No. <b>INV-2026-0482</b>	Issue Date 2026/05/16	Amount Before Tax	<b>3,450.00</b>
Client Name Al-Noor Travel Co.	Tax No. 300123456700003	VAT 15%	<b>517.50</b>
		<b>Total Including Tax</b>	<b>3,967.50</b>

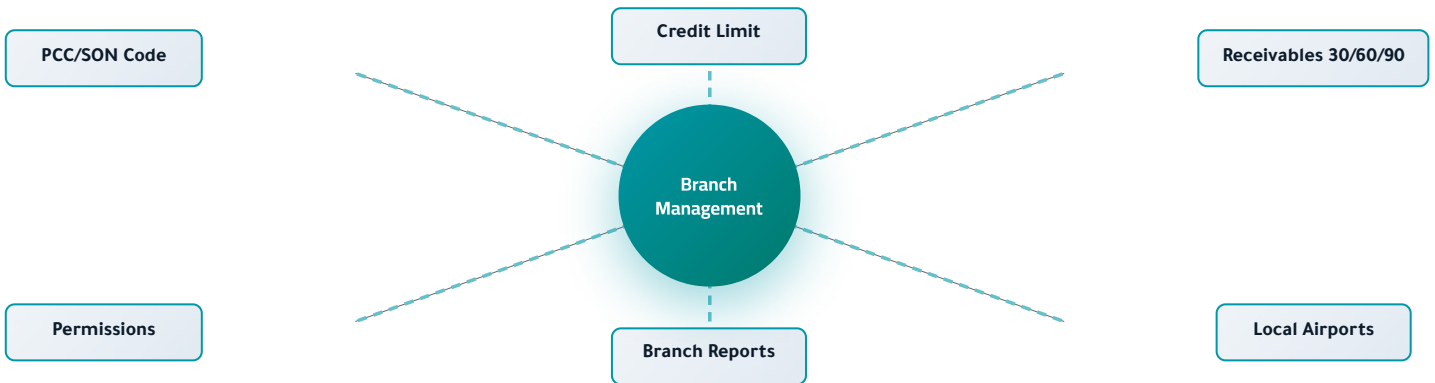
Description	Ticket	Airline	Fare	Tax
Flight Ticket – RUH/DXB/RUH	1762-3451	SV	<b>1,850.00</b>	277.50
Flight Ticket – RUH/LHR	1762-3452	EK	<b>1,600.00</b>	240.00

**✓ Certified by the Zakat, Tax and Customs Authority (ZATCA)**

QR Code • Digital Signature

# Every Branch Under Control from One Screen

Whether you have two branches or ten, each branch has its own independent accounts and each employee has defined permissions.



## Branch & Receivables Management

- ▶ Independent PCC and SON code per branch
- ▶ Independent markup rate per branch
- ▶ Custom local airports per branch
- ▶ Separate and consolidated reports for all branches
- ▶ Real-time credit limit with automatic alerts
- ▶ Branch freeze when credit limit is exceeded
- ▶ Receivables split: 30, 60, 90 days

## Permissions

- ▶ 14 independent permission groups
- ▶ View / Create / Edit / Delete per section
- ▶ Special tax permissions
- ▶ Special sales representative permissions
- ▶ Define which branches each employee can access
- ▶ Full audit log for every action

● ● ● Branch & Credit Limit Management | ASOFT

<div style="border: 1px solid #008080; border-radius: 10px; padding: 5px;"> <div style="display: flex; justify-content: space-between;"> <span><b>Riyadh Branch</b></span> <span style="background-color: #90EE90; padding: 2px 5px; border-radius: 5px;">Active</span> </div> <table style="width: 100%; font-size: small;"> <tr> <td>Credit Limit</td> <td>Used</td> </tr> <tr> <td style="color: #008080; font-weight: bold;">500,000</td> <td style="color: #008080; font-weight: bold;">320,000</td> </tr> </table> <div style="background-color: #90EE90; width: 64%; height: 10px; margin-top: 5px;"></div> <p style="font-size: x-small; margin: 0;">64% of limit</p> </div>	Credit Limit	Used	500,000	320,000	<div style="border: 1px solid #FF0000; border-radius: 10px; padding: 5px;"> <div style="display: flex; justify-content: space-between;"> <span><b>Jeddah Branch</b></span> <span style="background-color: #FFB6C1; padding: 2px 5px; border-radius: 5px;">Exceeded</span> </div> <table style="width: 100%; font-size: small;"> <tr> <td>Credit Limit</td> <td>Used</td> </tr> <tr> <td style="color: #0000FF; font-weight: bold;">300,000</td> <td style="color: #FF0000; font-weight: bold;">315,000</td> </tr> </table> <div style="background-color: #FF0000; width: 100%; height: 10px; margin-top: 5px;"></div> <p style="font-size: x-small; margin: 0; color: #FF0000;">Limit exceeded – action required</p> </div>	Credit Limit	Used	300,000	315,000	<div style="border: 1px solid #FF8C00; border-radius: 10px; padding: 5px;"> <div style="display: flex; justify-content: space-between;"> <span><b>Dammam Branch</b></span> <span style="background-color: #FFD700; padding: 2px 5px; border-radius: 5px;">Warning</span> </div> <table style="width: 100%; font-size: small;"> <tr> <td>Credit Limit</td> <td>Used</td> </tr> <tr> <td style="color: #0000FF; font-weight: bold;">250,000</td> <td style="color: #FF8C00; font-weight: bold;">220,000</td> </tr> </table> <div style="background-color: #FF8C00; width: 88%; height: 10px; margin-top: 5px;"></div> <p style="font-size: x-small; margin: 0; color: #FF8C00;">88% of limit – approaching threshold</p> </div>	Credit Limit	Used	250,000	220,000
Credit Limit	Used													
500,000	320,000													
Credit Limit	Used													
300,000	315,000													
Credit Limit	Used													
250,000	220,000													

Branch	30-Day Debt	60-Day Debt	90-Day Debt	Action
Riyadh	45,000	12,000	0	Normal
Jeddah	78,000	34,000	15,000	Collect

# Every Service Recorded and Your Team Visible by the Numbers

From hotel bookings to travel visas – every service with full financial details. And every employee in front of you with their numbers.

## Tourism Services

- ▶ Hotel booking and car rentals – listed by default
- ▶ Customizable service types per agency activity
- ▶ Independent sub-items for each service
- ▶ Automatic returns linked to the service
- ▶ Travel visas with full details and fees
- ▶ Group bookings and organized tours

## Team Performance

- ▶ Ticket count and revenue per employee
- ▶ Weekly comparison of team performance
- ▶ Sales, profit, collections and returns
- ▶ Individual and group reports
- ▶ Employee ranking by performance
- ▶ Monthly target with achievement percentage

⦿ ⦿ ⦿
Tourism Services

Total Services

42,800

Profit

8,600

Service	Sales	Profit
Hotel Bookings	18,400	3,680
Car Rental	12,600	2,520
Visas	7,800	1,560
Package Tours	4,000	840

⦿ ⦿ ⦿
Team Performance — This Week

Total Tickets

142

Total Sales

45,800

Employee	Tickets	Sales	Profit
Sarah Ahmed	38	14,200	2,840
Mohammed Khaled	31	11,800	2,360
Fatima Ali	28	10,200	2,040
Omar Salem	25	9,600	1,920
Noura Mohammed	20	7,400	1,480

vs. Previous Week
▲ +18.4%

# Your Day's Decisions Before Your Day Begins

A comprehensive executive report delivered to you on WhatsApp every morning – no request needed, no delay.

● Live

### Credit Monitoring Report — Travel Agencies

Executive Summary
Overdue Receivables
Sales Detail
Refunds Detail
Branch Ledger

Ticket Sales <b>184,250</b> ▲ 12.4% vs yesterday	Service Sales <b>42,800</b> ▲ 6.2% vs yesterday	Gross Profit <b>36,050</b> ▲ 15.7%	Net Profit <b>28,400</b> ▲ 11.3%
Returns <b>12,300</b> ▼ 3.1%	Cancellation Rate <b>5.4%</b> ▼ 0.3%	Credit Exposure <b>245,600</b> Total Outstanding	Net Supplier <b>156,800</b> BSP Due

► **Suggested Decisions for Today**

- Freeze Jeddah branch credit – exceeded limit by 15,000
- ▲ Urgent collection Dammam branch – 90-day receivables: 34,000
- ✓ Riyadh branch within limits – excellent performance
- Review different IATA tickets (12 tickets)

**Cash Liquidity**

Cash in Funds	<b>42,000</b>
Bank Balances	<b>94,500</b>
<b>Total Liquidity</b>	<b>136,500</b>
Next BSP Coverage	<b>96.8%</b> ✓

**Executive Report Tabs**

<b>Summary</b> KPIs & Decisions	<b>Receivables</b> 30/60/90 days	<b>Sales</b> Detail by branch	<b>Refunds</b> Cancellation detail	<b>Branch Ledger</b> Activity per branch
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# 50+ Reports and Flexible Packages for Every Size

Everything you need for oversight, analysis and decisions – from the first ticket to month-end closing.

## Ticket Reports

- Detailed ticket sales
- Airline profitability
- VOID & cancelled
- BSP/System comparison
- Employee tickets
- Pending tickets

## Service Reports

- Hotel sales
- Car rental
- Visas
- Package tours
- Returns
- Supplier profitability

## General Reports

- Executive summary
- Branch ledger
- Employee performance
- Credit receivables
- Branch comparison
- Liquidity monitoring

## Financial Reports

- Account statements
- Trial balance
- Journal entries
- Tax invoices
- ZATCA tax report
- BSP dues

## Export

- Excel in one click
- Print-ready PDF
- Auto WhatsApp
- API for systems
- Auto scheduling
- Monthly archiving

## How to get started with ASOFT?

01

### Book a Free Demo

We show you the full system on your agency's data in 30 minutes – no commitment



02

### Setup & Training

Our team installs the system and trains your staff within days – no complexity



03

### Go Live

Your agency runs on the system from day one – with full support



# 134+ Travel Agencies in Saudi Arabia Chose ASOFT

A system built for the Saudi market since 1996, ZATCA-certified,  
supporting Amadeus, Galileo and Sabre – and our team is with you from day one.

### Travel agencies that trust ASOFT

 فلاي آرام	 الوسيط الجوي	 الأوس الدولية	 فريندز 4	 فلاي دانا	 إستراء
 جاس	 وكالة خليل	 سندباد	 أجواء توك	 أقوام	 المنتج
 الخطوط الحمراء	 أنوار المدينة	 روعة المشاعر	 قمم بنتار	 نبيل	 ماريبيا
 أجنحة الخليج	 امانوس	 استكشاف العالم	 الخناج الطائر	 الأيام الذهبية	 أجنحة المطار

## Talk to an Expert Today

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[Book a Free Demo →](#)